

## Sample Chevrolet Q1 Maintenance Sales Comparison

REVENUE	TOTAL SALES	MAINTENANCE PENETRATION	HOURS FROM MAINTENANCE
	1st Quarter 2019 Bardahl		
\$281,011.37	3226	42.96%	1475.2
	1st Quarter 2018 BG		
\$95,217.05	973	13.54%	522.4
	Maintenance Improvement		
\$185,794.32	2253	29.42%	952.8

**INCREASE in Sales Revenue of \$185,794.32**

**ADDITIONAL Generated Labor Hours - 952**

**Labor Gross Profit INCREASE of \$91,468.80**